

Extraordinary Results from Ordinary People

By Anne Sedler

A man walked into a doctor's office and saw each person in the waiting room was dressed only in underwear. As he stood in bewilderment, two more patients filed in after him and also undressed down to their underwear. Before long, the man decided to be part of the crowd and he stripped down to his briefs. He wanted to be part of the group, did what he perceived would make him fit in, and became "ordinary" like the rest of the crowd.

This scene was from Allen Funt's 1960's television show, *Candid Camera*. It's a good illustration of the human desire to be part of the whole, to fit in and be as one. This group-think phenomenon can actually be good under less ridiculous situations. Companies, families, clubs, and social circles couldn't exist without a healthy amount of cooperation from group members. A business entity, large or small, is only productive and sound when management and workers pool their individual efforts with full cooperation.

But, let's talk about how to make you stand out with extraordinary performance within a group. You can be a team player with a twist on average behavior that will make you a star performer. Bump up your productivity with the following list of habit boosters to take you from average outcomes to extraordinary results.

Average Workers	YOU
Are on time	Are early
Complain when things go wrong	Solve problems
Do it tomorrow	Do it today
Are busy with activity	Calmly focus on high priority work
Are suspicious of change	Embrace the unexpected
Have no plan and go with the flow	Have goals and plan for success
Make excuses and lay blame	Take ownership and responsibility
Strive for personal gain	Strive to make the team successful
Talk a lot	Listen

Drop the AVERAGE ways. Implement the YOU, a productive individual, way of working. Watch yourself soar to new heights. Be an example of behaviors that yield extraordinary results. You will shine, and your entire team might eventually catch the wave, becoming a well-oiled machine. Sounds feasible, doesn't it? You may even have some simple ideas to add to my suggestions. Send me your thoughts and you may see them in the next newsletter.